



NGAI LIK INDUSTRIAL HOLDINGS LIMITED

毅力工業集團有限公司

Annual Results Presentation
2006/2007



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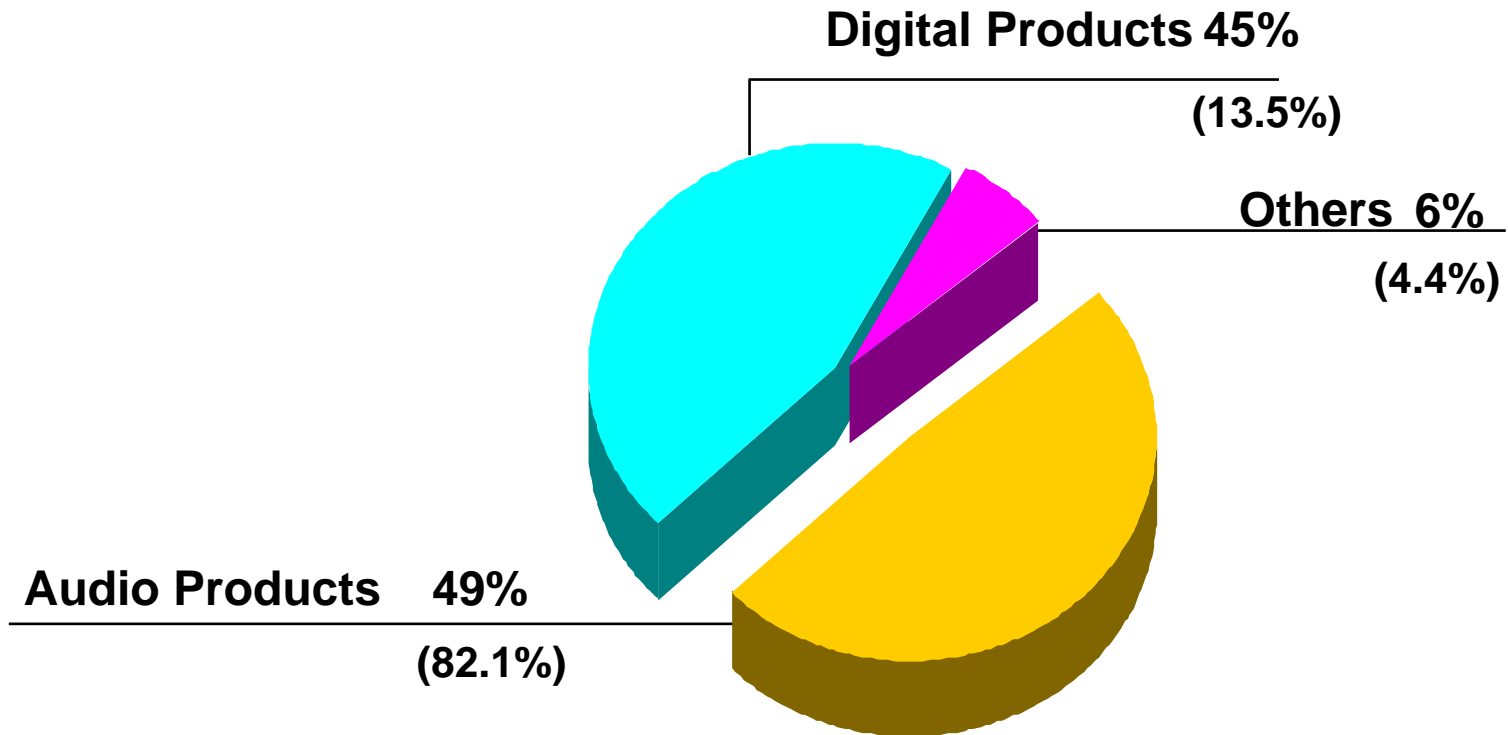
Financial Highlights

HK\$ Million	FY2007	FY2006 (Restated)	Changes *
Turnover	3,654	2,843	28.5%
Gross Profit	163	153	6.5%
Operating Profit	72	49	-46.9%
Profit for the year	13	13.10	-0.8%
Final dividend per share (HK cents)	1 cent	1.5 cents	N/A

* Percentages change based on absolute numbers.



Turnover Analysis by Products

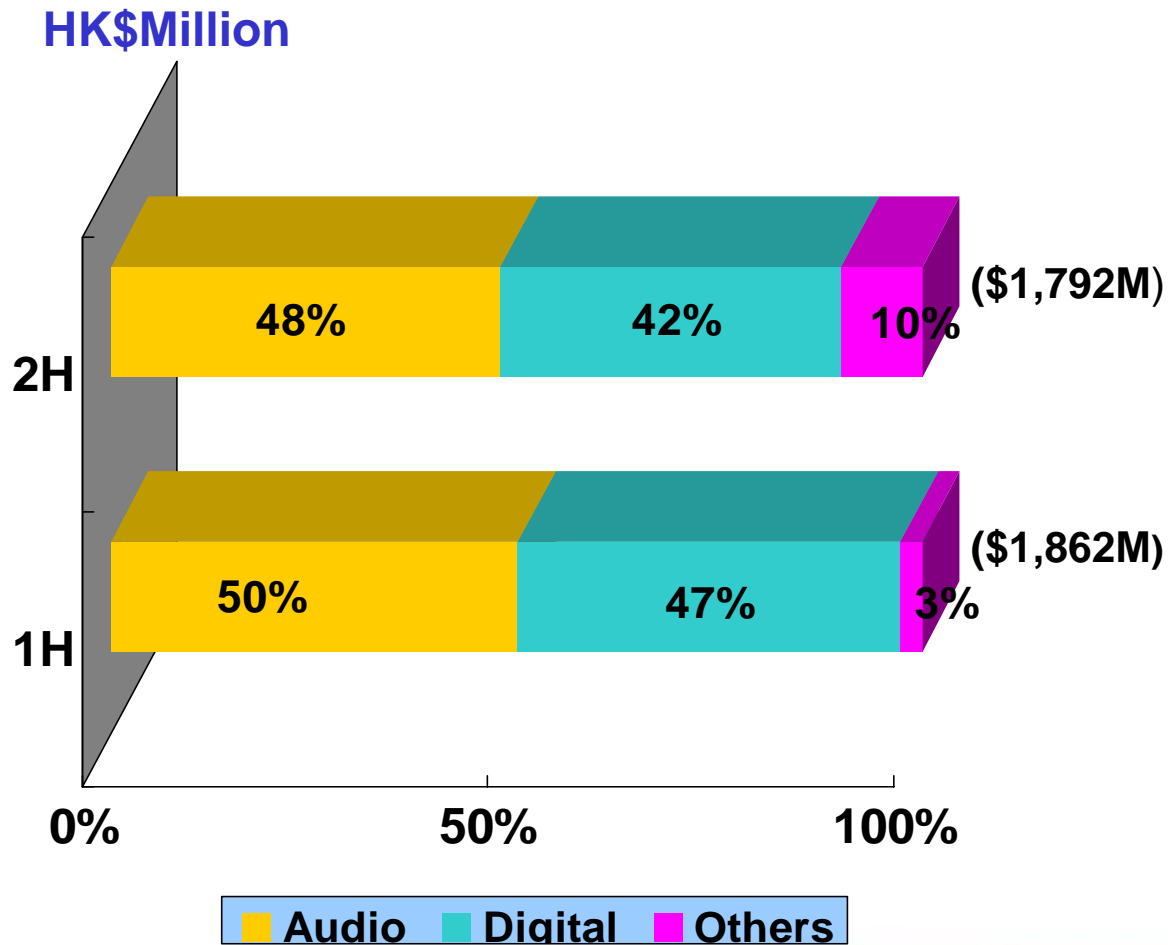


Percentages in the bracket represent comparative figures for the year ended 31 March 2006.



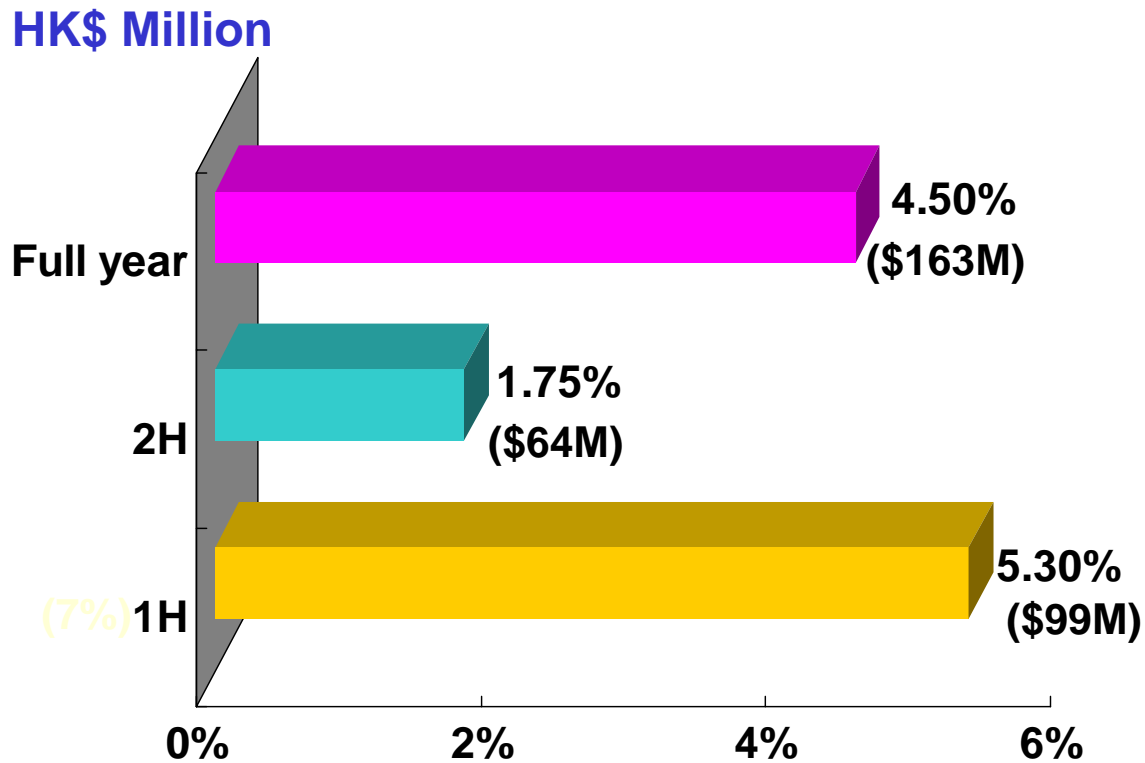
Turnover Analysis

Half-year Turnover Analysis



Turnover Analysis

Gross Profit Margin



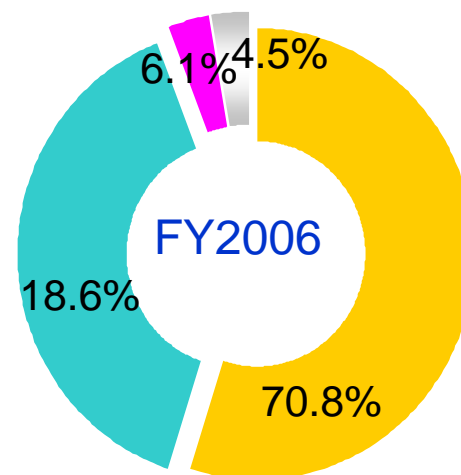
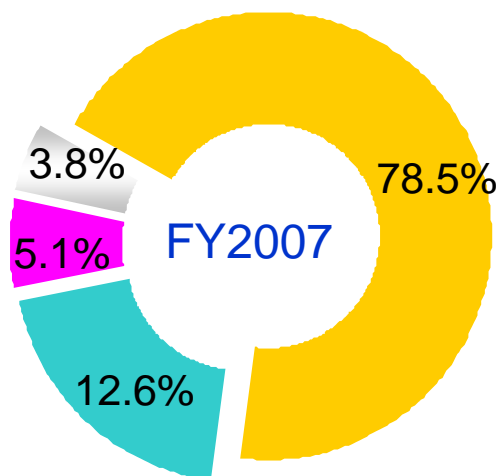
Liquidity Position and Working Capital

	FY2007	FY2006	Changes
(HK\$million)			
Cash and bank balances (including bank deposits)	167	221	-24.4%
Current ratio	0.96	1.05	-8.6%
Gearing Ratio	66%	66%	0%
Inventory turnover period	44 days	56 days	-21%
Average trade receivable turnover period	16 days	16 days	0%



Turnover Analysis by Markets

By Markets



HK\$ Million		FY 2007	FY 2006	Changes
	America	2,869	2,012	+42.6%
	Europe	461	529	-12.9%
	Asia	185	174	+6.3%
	Others	139	128	+8.6%
	Total	3,654	2,843	+28.5%



Future Plans and Development

- ◆ Upgrade the product mix with focus on higher-value digital products
- ◆ Continue to consolidate Dongguan operations to Qingyuan Industrial Estate
- ◆ Establish Qingyuan Industrial Estate as the Group's major manufacturing arm in China
- ◆ Currently Dongguan has around 24 production lines and Qingyuan has around 25 production lines. At the end of Mar 31, 2007, our Dongguan Plants had approximately 8,800 employees while our Qingyuan Plants had 15,500 employees, making up a total of 24,300 employees



Strategic Development

- ◆ **Restore operating margin**
 - Develop a new range of digital products which include digital boomboxes, global position (GPS) devices (both in-car and portable), high definition (HD) radios
 - Launch new models of panel display products including digital photo frames and portable televisions
 - Implement stringent cost control
- ◆ **Strategic reduction in low margin products and exit from loss-making electronics and electrical products**
- ◆ **Diversifying the existing product range and enhancing the utilization rate of production capacity during slow season**

